

RJ

Rahul Jagtiani

PROFESSIONAL SUMMARY

Recent Communication Studies graduate from James Madison University with a strong background in customer service, retail, and sales. Skilled in interpersonal communication, problem-solving, and thriving in fast-paced, team-oriented environments. Proven track record in engaging with diverse customers, managing transactions efficiently, and maintaining a professional demeanor. Eager to contribute strong communication skills, adaptability, and work ethic to a dynamic organization.

Work History

BJ's Wholesale Club - Membership Sales Ambassador

Virginia

06/2025 - Current

- Conducted market research to identify trends, informing sales strategies and promotional activities.
- Trained and mentored new sales staff, fostering a knowledgeable team environment focused on success.
- Analyzed sales data to identify opportunities for process improvements and revenue growth initiatives.
- Developed custom solutions tailored to individual client needs, demonstrating expert knowledge of company products or services while maximizing value for customers.
- Increased sales by building strong relationships with clients and providing excellent customer service.

Festival Dining Hall, James Madison University - Cashier

Harrisonburg, VA

01/2023 - 07/2025

- Handled cash transactions and maintained sales accuracy.
- Provided customer service and addressed dining-related concerns promptly.
- Ensured a welcoming and efficient environment for students and visitors.

TJX Companies - Sales Associate

Virginia

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☎ 703-896-2172

📍 United States

Education

07/2025

James Madison University

Harrisonburg, VA

Bachelor of Science: Communication Studies

06/2021

Osborn Park High School

Manassas, VA

Advanced Diploma

Websites, Portfolios, Profiles

- www.rahuljagtiani.net

CORE SKILLS

- Sales (Public-Facing & Corporate)
- Social Media Marketing
- Guest Services & Retail Operations
- Public Speaking & Interpersonal Communication
- Microsoft Word & PowerPoint
- Time Management & Organization
- Team Collaboration & Problem Solving

06/2022 - 01/2025

- Delivered exceptional customer service while processing sales and returns.
- Promoted and opened TJX credit accounts to increase revenue.
- Accurately handled cash transactions following company policies.

NOVA Business Center - Summer Sales Intern

Tysons Corner, VA

05/2024 - 08/2024

- Conducted face-to-face sales of Verizon services to individual and business clients.
- Assisted in B2B sales, direct marketing campaigns, and promotional events.
- Managed multiple priorities, ensuring deadlines were met with attention to detail.

Macy's - Sales Associate

Manassas, VA

12/2020 - 01/2022

- Supported sales efforts through customer service and product recommendations.
- Encouraged customers to open Macy's credit card accounts.
- Processed transactions and returns with speed and accuracy.

- Creative Thinking & Marketing Strategy
- Customer service